

# Funding Intermediaries Special Collection (Archived)



The Funding Intermediaries Special Collection was available as a searchable online collection from 2016 until 2021. The collection was made possible by PEAK Grantmaking. This document includes a bibliography detailing the contents of the collection. Titles continue to be accessible via [www.issuelab.org](http://www.issuelab.org).

**Archived date:** July 30, 2021

**Collection title:** Funding Intermediaries Special Collection

**Collection URL:** <https://intermediaries.issuelab.org>

**Availability:** 2016-2021

**Title count:** 56 titles

**Creator:** IssueLab, a service of Foundation Center

**Illustration:** Untitled, by Foundation Center

**Description:** When grantmakers use intermediary organizations, or “regranters”, they generally do so to expand their capacity or broaden their expertise. But what impact do intermediaries have on grantmaking practices? There are both promising opportunities as well as pitfalls to working with intermediaries, and this IssueLab collection aims to inform grantmakers about both.

**Collection Themes:**

"Working With Intermediaries" - Best Practices; The Funder-Intermediary Relationship

"What Intermediaries Do" - Capacity Building; Evaluation & Outcome Measurement; Regranting; Technical Assistance; International Grantmaking; Backbone Support; Relationship Building; Government Collaboration

"Where They Work: Case Studies" - Arts; Community & Economic Development; LGBTQI; Youth Development

# Funding Intermediaries Special Collection Bibliography

## **An Advocate for the Work: The Grants Management Role in Working with Intermediaries**

<https://www.issuelab.org/resource/an-advocate-for-the-work-the-grants-management-role-in-working-with-intermediaries.html>

Publication date: 2017-08-10

Publishing organization(s): Peak Grantmaking

Author(s): Alice Cottingham

Themes: Working With Intermediaries: Best Practices

## **Aggregating Impact: A Funder's Guide to Mission Investment Intermediaries**

<https://www.issuelab.org/resource/aggregating-impact-a-funder-s-guide-to-mission-investment-intermediaries.html>

Publication date: 2007-11-01

Publishing organization(s): FSG

Author(s): Mark R. Kramer; Sarah Cooch

Themes:

## **Assessment of Regranting Intermediaries Strategy: Exploring the Ecosystem of Support for Individual Artists & Small Arts Organizations in the San Francisco Bay Area**

<https://www.issuelab.org/resource/assessment-of-regranting-intermediaries-strategy-exploring-the-ecosystem-of-support-for-individual-artists-small-arts-organizations-in-the-san-francisco-bay-area.html>

Publication date: 2014-11-25

Publishing organization(s): Informing Change; Olive Grove; William and Flora Hewlett Foundation

Author(s): n/a

Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Relationship Building;

Where They Work: Case Studies: Arts

## **Breakthrough Performance: Ten Emerging Practices of Leading Intermediaries**

<https://www.issuelab.org/resource/breakthrough-performance-ten-emerging-practices-of-leading-intermediaries.html>

Publication date: 2008-06-01

Publishing organization(s): U. S. Department of Health and Human Services; White House Office of Faith-Based and Community Initiatives

Author(s): n/a

Themes: What Intermediaries Do: Capacity Building; What Intermediaries Do: Regranting;

Working With Intermediaries: Best Practices

## **Building Capacity Through a Regranting Strategy: Promising Approaches and Emerging Outcomes**

<https://www.issuelab.org/resource/building-capacity-through-a-regranting-strategy-promising-approaches-and-emerging-outcomes.html>

Publication date: 2012-06-19

Publishing organization(s): Social Policy Research Associates  
Author(s): Castle Sinicrope; Hanh Cao Yu; Heather Lewis-Charp; Jennifer Henderson-Frakes; Rachel Estrella; Traci Endo Inouye  
Themes: What Intermediaries Do: Capacity Building; What Intermediaries Do: Regranting; What Intermediaries Do: Technical Assistance; Working With Intermediaries: Best Practices

### **Building Community Capacity: An Initial Inventory of Local Intermediary Organizations**

<https://www.issuelab.org/resource/building-community-capacity-an-initial-inventory-of-local-intermediary-organizations.html>

Publication date: 2002-04-12

Publishing organization(s): Association for the Study and Development of Community

Author(s): David Chavis

Themes: What Intermediaries Do: Relationship Building

### **Deeper Capacity Building for Greater Impact: Designing a Long-Term Initiative to Strengthen a Set of Nonprofit Organizations**

<https://www.issuelab.org/resource/deeper-capacity-building-for-greater-impact-designing-a-long-term-initiative-to-strengthen-a-set-of-nonprofit-organizations.html>

Publication date: 2007-04-01

Publishing organization(s): TCC Group

Author(s): Paul Connolly

Themes: What Intermediaries Do: Capacity Building; Working With Intermediaries: Best Practices

### **Designing and Managing a Subaward Program**

<https://www.issuelab.org/resource/designing-and-managing-a-subaward-program.html>

Publication date: 2010-01-01

Publishing organization(s): Compassion Capital Fund National Resource Center

Author(s): n/a

Themes:

### **Disintermediation and How it Affects #Globaldev Implementers**

<https://www.issuelab.org/resource/disintermediation-and-how-it-affects-globaldev-implementers.html>

Publication date: 2015-06-25

Publishing organization(s): Devex

Author(s): Daphne Davies

Themes:

### **Does the End Justify the Middleman?**

<https://www.issuelab.org/resource/does-the-end-justify-the-middleman.html>

Publication date: 2009-09-21

Publishing organization(s): Nonprofit Quarterly

Author(s): n/a

Themes: What Intermediaries Do: Evaluation & Outcome Measurement

### **Empowering Compassion: The Strategic Role of Intermediary Organizations in Building Capacity Among and Enhancing the Impact of Community Transformers**

<https://www.issuelab.org/resource/empowering-compassion-the-strategic-role-of-intermediary-organizations-in-building-capacity-among-and-enhancing-the-impact-of-community-transformers.html>

Publication date: 2002-07-01

Publishing organization(s): Center on Faith in Communities

Author(s): Amy L. Sherman

Themes: What Intermediaries Do: Capacity Building; Where They Work: Case Studies: Community & Economic Development

### **The Experience of an Intermediary in a Complex Initiative: The Urban Health Initiative's National Program Office**

<https://www.issuelab.org/resource/the-experience-of-an-intermediary-in-a-complex-initiative-the-urban-health-initiative-s-national-program-office.html>

Publication date: 2005-03-01

Publishing organization(s): Urban Health Initiative

Author(s): Prudence Brown

Themes: What Intermediaries Do: Technical Assistance; Working With Intermediaries: The Funder-Intermediary Relationship

### **Five Reasons Donors Give for Not Funding Local NGOs Directly**

<https://www.issuelab.org/resource/five-reasons-donors-give-for-not-funding-local-ngos-directly.html>

Publication date: 2015-11-09

Publishing organization(s): The Guardian

Author(s): Dhananjayan Sriskandarajah

Themes:

### **Five Reasons Funding Should Go Directly to Local NGOs**

<https://www.issuelab.org/resource/five-reasons-funding-should-go-directly-to-local-ngos.html>

Publication date: 2015-11-13

Publishing organization(s): The Guardian

Author(s): Jennifer Lentfer

Themes: What Intermediaries Do: International Grantmaking; What Intermediaries Do: Relationship Building

### **For Grantseekers in Arts, Regranting Programs Offer Range of Opportunities**

<https://www.issuelab.org/resource/for-grantseekers-in-arts-regranting-programs-offer-range-of-opportunities.html>

Publication date: 2009-09-22

Publishing organization(s): James Irvine Foundation

Author(s): n/a

Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Relationship Building; Where They Work: Case Studies: Arts

### **The Funder and the Intermediary, in Support of the Artist: A Look at Rationales, Roles, and Relationships**

<https://www.issuelab.org/resource/the-funder-and-the-intermediary-in-support-of-the-artist-a-look-at-rationales-roles-and-relationships.html>

Publication date: 2014-12-01

Publishing organization(s): Grantmakers In the Arts

Author(s): Claudia Bach

Themes: What Intermediaries Do: Backbone Support; Where They Work: Case Studies: Arts;  
Working With Intermediaries: The Funder-Intermediary Relationship

### **Funder Collaboratives : Why and How Funders Work Together**

<https://www.issuelab.org/resource/funder-collaboratives-why-and-how-funders-work-together-2.html>

Publication date: 2009-01-01

Publishing organization(s): Foundation Center; Foundation Center; Foundation Center;  
GrantCraft; GrantCraft; GrantCraft

Author(s): Anne Mackinnon; Cynthia M. Gibson

Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The  
Funder-Intermediary Relationship

### **Funder or Friend: The Dilemma for Local Intermediary Grantmakers**

<https://www.issuelab.org/resource/funder-or-friend-the-dilemma-for-local-intermediary-grantmakers.html>

Publication date: 2001-03-01

Publishing organization(s): Alliance Magazine

Author(s): Olga Alexeeva

Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Technical Assistance;  
Working With Intermediaries: The Funder-Intermediary Relationship

### **Funder-Intermediary Relationships: Promise & Pitfalls**

<https://www.issuelab.org/resource/funder-intermediary-relationships-promise-pitfalls.html>

Publication date: 2008-03-01

Publishing organization(s): Fieldstone Alliance

Author(s): Kate Murphy

Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The  
Funder-Intermediary Relationship

### **Funders & Backbones: A Messy, yet Powerful Relationship**

<https://www.issuelab.org/resource/funders-backbones-a-messy-yet-powerful-relationship.html>

Publication date: 2011-08-16

Publishing organization(s): FSG

Author(s): Javier Hernandez

Themes: What Intermediaries Do: Backbone Support; Working With Intermediaries: The  
Funder-Intermediary Relationship

### **Funding Intermediaries as a Strategy for Local Grantmaking: The John D. and Catherine T. MacArthur Foundation & the Local Initiatives Support Corporations (LISC) Chicago**

<https://www.issuelab.org/resource/funding-intermediaries-as-a-strategy-for-local-grantmaking-the-john-d-and-catherine-t-macarthur-foundation-the-local-initiatives-support-corporations-lisc-chicago.html>

Publication date: 2007-01-01

Publishing organization(s): Loyola University Chicago

Author(s): Joseph Hoereth

Themes: What Intermediaries Do: Regranting; Where They Work: Case Studies: Community & Economic Development

**Giving Out Globally: A Resource Guide of Funding Mechanisms to Support Lesbian, Gay, Bisexual, and Transgender Rights in the Global South and East**

<https://www.issuelab.org/resource/giving-out-globally-a-resource-guide-of-funding-mechanisms-to-support-lesbian-gay-bisexual-and-transgender-rights-in-the-global-south-and-east.html>

Publication date: 2009-01-23

Publishing organization(s): Arcus Operating Foundation

Author(s): Julie Dorf

Themes: What Intermediaries Do: International Grantmaking; Where They Work: Case Studies: LGBTQI

**Global Catalyst Foundation: Coming to Terms with Intermediaries**

<https://www.issuelab.org/resource/global-catalyst-foundation-coming-to-terms-with-intermediaries.html>

Publication date: 2003-06-01

Publishing organization(s): Alliance Magazine

Author(s): Michael Chertok

Themes: What Intermediaries Do: International Grantmaking

**Going Beyond Grantmaking: Using External Help to Extend a Foundation's Core Competencies and Increase Its Impact**

<https://www.issuelab.org/resource/going-beyond-grantmaking-using-external-help-to-extend-a-foundation-s-core-competencies-and-increase-its-impact.html>

Publication date: 2015-03-01

Publishing organization(s): The Foundation Review

Author(s): Gwen Walden; Katrina Briddel; Lauren Marra

Themes: What Intermediaries Do: Capacity Building; What Intermediaries Do: Technical Assistance; Working With Intermediaries: Best Practices; Working With Intermediaries: The Funder-Intermediary Relationship

**Guidelines for Re-granting**

<https://www.issuelab.org/resource/guidelines-for-re-granting.html>

Publication date: 2013-01-01

Publishing organization(s): Oak Foundation

Author(s): n/a

Themes: What Intermediaries Do: Regranting

**International Grantmaking FAQs**

<https://www.issuelab.org/resource/international-grantmaking-faqs.html>

Publication date: 2013-01-01

Publishing organization(s): Exponent Philanthropy

Author(s): n/a

Themes: What Intermediaries Do: International Grantmaking

**International Grantmaking: Funding with a Global View**

<https://www.issuelab.org/resource/international-grantmaking-funding-with-a-global->

[view.html](#)

Publication date: 2004-05-07

Publishing organization(s): GrantCraft

Author(s): Anne Mackinnon; Rebecca Nichols

Themes: What Intermediaries Do: International Grantmaking

### **An Introduction to Intermediaries**

<https://www.issuelab.org/resource/an-introduction-to-intermediaries.html>

Publication date: 2017-08-10

Publishing organization(s): Peak Grantmaking

Author(s): Krista Batey

Themes:

### **Making Grants to a Pooled Fund: What Grant Managers Need to Know**

<https://www.issuelab.org/resource/making-grants-to-a-pooled-fund-what-grant-managers-need-to-know.html>

Publication date: 2017-08-10

Publishing organization(s): Peak Grantmaking

Author(s): Jordana Belke; Lydia Guterman

Themes:

### **Measuring the Difference We're Making: Making Metrics Work for Grantmakers**

<https://www.issuelab.org/resource/measuring-the-difference-we-re-making-making-metrics-work-for-grantmakers.html>

Publication date: 2010-02-25

Publishing organization(s): The Global Fund for Children

Author(s): n/a

Themes: What Intermediaries Do: Evaluation & Outcome Measurement

### **Measuring the Work of Intermediaries in the St. Louis Region**

<https://www.issuelab.org/resource/measuring-the-work-of-intermediaries-in-the-st-louis-region.html>

Publication date: 2012-04-02

Publishing organization(s): Gateway Center for Giving

Author(s): Lindsey Linzer

Themes: What Intermediaries Do: Evaluation & Outcome Measurement; Working With Intermediaries: The Funder-Intermediary Relationship

### **The Nonprofit Quarterly Study on Nonprofit and Philanthropic Infrastructure**

<https://www.issuelab.org/resource/the-nonprofit-quarterly-study-on-nonprofit-and-philanthropic-infrastructure.html>

Publication date: 2009-05-07

Publishing organization(s): Nonprofit Quarterly

Author(s): David Brown; David O. Renz; Elizabeth T. Boris; Paul C. Light; Tom Clough

Themes:

### **Partnering with Intermediaries**

<https://www.issuelab.org/resource/partnering-with-intermediaries.html>

Publication date: 2007-06-01

Publishing organization(s): Bill & Melinda Gates Foundation  
Author(s): Tom David  
Themes: Working With Intermediaries: The Funder-Intermediary Relationship

### **Philanthropy: Not Even the Same Stream Once**

<https://www.issuelab.org/resource/philanthropy-not-even-the-same-stream-once.html>

Publication date: 2013-08-15

Publishing organization(s): Nonprofit Quarterly

Author(s): David Cass

Themes: What Intermediaries Do: International Grantmaking; Working With Intermediaries: The Funder-Intermediary Relationship

### **Philanthropy's Go-Betweens**

<https://www.issuelab.org/resource/philanthropy-s-go-between.html>

Publication date: 2008-06-02

Publishing organization(s): Alliance Magazine

Author(s): Felicitas Peter; Michael Alberg-Seberich

Themes: Working With Intermediaries: The Funder-Intermediary Relationship

### **PRIs and Effective Intermediaries**

<https://www.issuelab.org/resource/pris-and-effective-intermediaries.html>

Publication date: 2015-06-30

Publishing organization(s): Philanthropy New York

Author(s): John Townsend

Themes: Working With Intermediaries: The Funder-Intermediary Relationship

### **Put Me In Coach: How Donors Can Use Intermediaries to Play a Powerful Role in Social Change**

<https://www.issuelab.org/resource/put-me-in-coach-how-donors-can-use-intermediaries-to-play-a-powerful-role-in-social-change.html>

Publication date: 2017-08-27

Publishing organization(s): Peak Grantmaking

Author(s): Tyler Nickerson

Themes:

### **Putting Your Gifts and Grants to Work Overseas**

<https://www.issuelab.org/resource/putting-your-gifts-and-grants-to-work-overseas.html>

Publication date: 2003-05-01

Publishing organization(s): Guidestar

Author(s): Mike Rea

Themes: What Intermediaries Do: International Grantmaking

### **Resources for Child Caring: An Early Childhood Intermediary?**

<https://www.issuelab.org/resource/resources-for-child-caring-an-early-childhood-intermediary.html>

Publication date: 2010-05-10

Publishing organization(s): University of Minnesota

Author(s): Carolyn Westra

Themes: What Intermediaries Do: Relationship Building; Where They Work: Case Studies: Community & Economic Development; Where They Work: Case Studies: Youth Development

### **Rethinking the Role of Intermediaries in Strategic Grantmaking**

<https://www.issuelab.org/resource/rethinking-the-role-of-intermediaries-in-strategic-grantmaking.html>

Publication date: 2005-08-01

Publishing organization(s): MetisNet

Author(s): Chris Sturgis; J.D. Hoyer

Themes: Where They Work: Case Studies: Youth Development; Working With Intermediaries: The Funder-Intermediary Relationship

### **Rising to the Challenge: The Strategies of Social Service Intermediaries**

<https://www.issuelab.org/resource/rising-to-the-challenge-the-strategies-of-social-service-intermediaries.html>

Publication date: 2012-02-22

Publishing organization(s): Public/Private Ventures

Author(s): Child Trends; Karen E. Walker; Lori Delale-O'Connor

Themes: What Intermediaries Do: Government Collaboration

### **Smarter Outsourcing for Grantmakers**

<https://www.issuelab.org/resource/smarter-outsourcing-for-grantmakers.html>

Publication date: 2010-02-01

Publishing organization(s): TCC Group

Author(s): Carol Gallo

Themes: Working With Intermediaries: The Funder-Intermediary Relationship

### **Smarter Relationships, Better Results: Making the Most of Grantmakers' Work with Intermediaries**

<https://www.issuelab.org/resource/smarter-relationships-better-results-making-the-most-of-grantmakers-work-with-intermediaries.html>

Publication date: 2013-04-08

Publishing organization(s): Grantmakers for Effective Organizations (GEO); Oak Foundation

Author(s): Alice Cottingham

Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The Funder-Intermediary Relationship

### **The Stellar Rise of the New Philanthropic Intermediary**

<https://www.issuelab.org/resource/the-stellar-rise-of-the-new-philanthropic-intermediary.html>

Publication date: 2007-03-01

Publishing organization(s): Alliance Magazine

Author(s): Cathy Pharoah

Themes: What Intermediaries Do: Evaluation & Outcome Measurement

### **The Stigma Against Fiscal Sponsorship Needs To End**

<https://www.issuelab.org/resource/the-stigma-against-fiscal-sponsorship-needs-to-end.html>

Publication date: 2017-11-10

Publishing organization(s): Peak Grantmaking

Author(s): Vu Le  
Themes:

**Strengthening the Street Saints: Intermediaries Providing Capacity-Building Assistance to Faith-Based Organizations**

<https://www.issuelab.org/resource/strengthening-the-street-saints-intermediaries-providing-capacity-building-assistance-to-faith-based-organizations.html>

Publication date: 2000-01-01

Publishing organization(s): Center on Faith in Communities

Author(s): Amy L. Sherman

Themes: What Intermediaries Do: Capacity Building; Where They Work: Case Studies: Community & Economic Development

**TCWF Grants to Local Foundations Help Reach Diverse Communities**

<https://www.issuelab.org/resource/tcwf-grants-to-local-foundations-help-reach-diverse-communities.html>

Publication date: 2007-06-01

Publishing organization(s): California Wellness Foundation

Author(s): n/a

Themes: What Intermediaries Do: Regranting; What Intermediaries Do: Relationship Building; Where They Work: Case Studies: LGBTQI

**Toward More Effective Use of Intermediaries**

<https://www.issuelab.org/resource/toward-more-effective-use-of-intermediaries.html>

Publication date: 2003-09-01

Publishing organization(s): Foundation Center

Author(s): Peter L. Szanton

Themes: Working With Intermediaries: Best Practices; Working With Intermediaries: The Funder-Intermediary Relationship

**Understand the Intermediary Infrastructure in St. Louis: Who they are, What they do, and Common Misconceptions**

<https://www.issuelab.org/resource/understand-the-intermediary-infrastructure-in-st-louis-who-they-are-what-they-do-and-common-misconceptions.html>

Publication date: 2011-04-01

Publishing organization(s): Gateway Center for Giving

Author(s): n/a

Themes:

**Understanding the Value of Backbone Organizations in Collective Impact**

<https://www.issuelab.org/resource/understanding-the-value-of-backbone-organizations-in-collective-impact.html>

Publication date: 2012-07-17

Publishing organization(s): Greater Cincinnati Foundation; Stanford Social Innovation Review

Author(s): Ellen Martin; John Kania; Kathy Merchand; Shiloh Turner

Themes: What Intermediaries Do: Backbone Support

**Weaving Successful Partnerships: When Funders, Evaluators, and Intermediaries Work Together**

<https://www.issuelab.org/resource/weaving-successful-partnerships-when-funders-evaluators-and-intermediaries-work-together.html>

Publication date: 2019-01-23

Publishing organization(s): Engage R+D; Equal Measure; Harder+Company

Author(s): n/a

Themes: Working With Intermediaries: The Funder-Intermediary Relationship

### **What Role for Intermediaries?**

<https://www.issuelab.org/resource/what-role-for-intermediaries.html>

Publication date: 2003-06-01

Publishing organization(s): Alliance Magazine

Author(s): Andrew Kingman

Themes: What Intermediaries Do: International Grantmaking; What Intermediaries Do: Regranting

### **Why Do Funders Work with Intermediaries?**

<https://www.issuelab.org/resource/why-do-funders-work-with-intermediaries.html>

Publication date: 2014-07-15

Publishing organization(s): Grantmakers for Effective Organizations (GEO)

Author(s): n/a

Themes:

### **Working with Government: Guidance for Grantmakers**

<https://www.issuelab.org/resource/working-with-government-guidance-for-grantmakers.html>

Publication date: 2010-06-01

Publishing organization(s): GrantCraft

Author(s): Anne Mackinnon; Cynthia M. Gibson

Themes: What Intermediaries Do: Government Collaboration

### **Working with Intermediaries in International Grantmaking**

<https://www.issuelab.org/resource/working-with-intermediaries-in-international-grantmaking.html>

Publication date: 2008-01-01

Publishing organization(s): Grantmakers Without Borders

Author(s): n/a

Themes: What Intermediaries Do: International Grantmaking; Working With Intermediaries: The Funder-Intermediary Relationship

### **Working with Intermediaries: Global Grant Making through Partner Organizations**

<https://www.issuelab.org/resource/working-with-intermediaries-global-grant-making-through-partner-organizations.html>

Publication date: 2007-01-01

Publishing organization(s): GrantCraft

Author(s): Yumi Sera

Themes: What Intermediaries Do: Evaluation & Outcome Measurement; What Intermediaries Do: International Grantmaking; Working With Intermediaries: The Funder-Intermediary Relationship

